

## History of the Journey

Contributed by Flower  
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It's been a crazy ride getting ready to officially launch the site with the broadcast of my first expert interview podcast- DC Cordova of the famous Money & You Program. The official launch will be this Tuesday, June 3rd!! But in the meantime, I couldn't wait to tell you about the Nouveau Rich Intensive this weekend. I was only able to go Saturday but even that one day I was able to learn about investing with retirement plans and the process of Subject-To and Owner Financed deals. A FULL day of training for free! A took some notes and will give a brief recap later this week. I hope to interview both Saturday presenters, Curtis De Young of American Pension Services and Isaac Spencer of Jean Paul & Associates on an upcoming podcast. Stay tuned to hear the details.

Let me give you a bit of history of my involvement with Nouveau Riche and how I started on this journey. It all started when a friend of mine, Julie Ann Johnson, photographer and mother of six, gave me the book- Secrets of the Millionaire Mind by T. Harve Ecker late last year. (She's the photographer who shot the picture of me on this site). Once I read the book, I realized that I too could become wealthy and I asked myself what business could I learn about, get into that would help me achieve that? I was mainly looking for passive income. I just had my daughter and I no longer had the extra time to chase ideas and try different things on the side apart from my 9-5 job. I looked into vending machines, existing income-producing websites, a franchise, ebay.. you name it. I realized that if I was going to put any effort during the short amount of time I did have, it had to be something that would have yield a high figure income stream for the least amount of time invested. I soon discovered that real estate was the answer for me. Everyone needs a place to live. Everyone will be making this purchase at some point in their lives and it's a high end product that we all buy that increases in value with time (for the most part J ).

I started with looking at being a real estate agent interviewing different agents (especially young moms) and looking into different aspects of real estate, mortgage, insurance, title companies, etc. After some searching, I figured out that I wanted to more than anything else was to be a real estate investor. I wanted to learn to make money with real estate without having to work it all the time, every minute of the day and create passive income through buying and holding properties. We were also at the beginning of looking for our first home so I read The Automatic Millionaire Homeowner by David Bach. I became anxious to purchase right away. It took some time to figure out what we wanted. It was a hard decision between a beautiful recently built 3 bedroom/2 bath house or an older duplex that we know would not be our ideal place but would pay for itself with a renter on the other side helping cover most of the mortgage. Through that search, I realized that if I wanted to become an investor and wanted to purchase my first home, I should learn to purchase it wholesale or work with an investor to help me analyze my purchase to make sure it was a good one. I started visiting local investment groups here in Austin. Now, most times those visits are free the first time, but then you have to pay fees to attend the meetings after that. One group did not. Nouveau Riche. This group allowed me to come as many times as I wanted, network with everyone there, ask tons of questions, and not pay a dime if I didn't want to. I brought a deal to the table the first time I attended and Isaac Spencer immediately told me he would look at it. It was a 4 bedroom/2 bath house in Lakeway, TX that was selling for \$194k and was in a neighborhood that ranged from \$250k-\$750k. I thought we could easily fix it up and resell it for \$350k. A good profit for someone who wanted to come in on a deal. I would split the profit with him and then use my part to help pay for the home I really wanted. Isaac ran the comparables, went to see the property, and immediately called me to tell me that it would not be able to resell for that amount. Even for the area, it was already overpriced. I was hooked! Here I was a completely new investor looking to jump in and a seasoned investor helping me out and stopping me from making a bad decision.

Since then I've been attending the meetings and getting to know many more members involved in real estate from newbies like me to seasoned investors who do this full time and are making more than \$30k home per month from either investment deals or through the distributors license they offer. I decided to join after all. I needed this education that allowed Isaac to know it wasn't a good deal. I also wanted to help others who are looking for that answer to financial freedom, find it. You can't practice something you don't know so you must learn from someone else or through trial and error. There are benefits from both, but with real estate being such a big numbers game, I prefer to learn from other people's mistakes and get the education and mentorship Nouveau Rich offers. I also got the distributors license they offer. I've opened up a website that's called Learn REI.net that is my Nouveau Rich site. I'm officially an independent distributor and I do get a commission from purchases. But so can you. If you are on the same journey I am, you purchase the products, learn from them (which you will), and then you decide to share it with others, you can also get a distributor's license. Visit the site to learn more.

Either way, you are welcome to join me on my journey through real estate investing here at [TheRealEstateNewbie.com](http://TheRealEstateNewbie.com). We're still looking to buy our first home/investment property and there are so many areas of real estate investing and the real estate market that I don't think I can ever run out of information to share with you.

I'm accepting advertising sponsors for this site as you can see it already has several banners in place. I'm accepting guests for my podcast. If you have relevant experienced information within the real estate industry, send me an email. And I'm also accepting books/blogs/information around the topics of real estate investing, the millionaire mindset, and passive income to review and share with this community of real estate newbies.

Here's to Education, Wealth, and Freedom! - Flower